

To our Valued Customers:

**Announcement: New Canadian Federal Energy Efficiency Regulations for
Medium Voltage Dry-Type Distribution Transformers**

As of April 12, 2012 all [medium voltage dry-type distribution transformers](#) that fall within the scope of the regulations published by NRCan must meet new minimum efficiency guidelines. The scope of the legislation and the associate efficiency levels were published by the Federal Government in the [Canada Gazette, Part II](#) on October 12, 2011. Due to the increase of efficiency from existing minimum energy performance standards, and to accommodate a reasonable lead time to comply with the April 12th deadline for shipping of products to the new standards, our quotes on eligible medium voltage dry-type distribution transformers are valid to no later than December 31, 2011. All quotes for products that fall within the scope of this standard after that date will be for products built to the new standards. Any orders shipped after April 12, 2012 that may have been quoted earlier to old standards will be subject to adders required to meet the new standards in effect at time of shipment.

Hammond Power Solutions welcomes these changes to Canada's Energy Efficiency Regulations and as a key supplier of dry-type transformers in the industry Hammond Power Solutions will continue to work closely with NRCan to continuously raise the bar on efficiency regulations and standards.

For additional information on the regulations, please refer to the [Guide to the Regulations](#) on the Canada Gazette, Part II. For more information about the HPS energy efficient medium voltage distribution transformers, please contact our office:

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About HPS

Hammond Power Solutions is a leader in the North American dry-type transformer market, with an experience of more than 92 years. Hammond Power Solutions engineers and manufactures a wide range of transformers such as autotransformers, buck-boost transformers, control transformers, drive isolation transformers, encapsulated distribution transformers, power transformers, and energy efficient transformers, which find applications in industries such as oil and gas, mining, steel, waste and water treatment and wind power generation. For more information on Hammond Power Solutions, Inc., please visit <http://www.hammondpowersolutions.com>.